



#### AN OCEAN OF TOOLS AND KNOWLEDGE

#### **HOW TO LOSE WEIGHT**







EA-TONE



Lite n'Easy





#### **TRACKING**

#### **ACTIVITY**







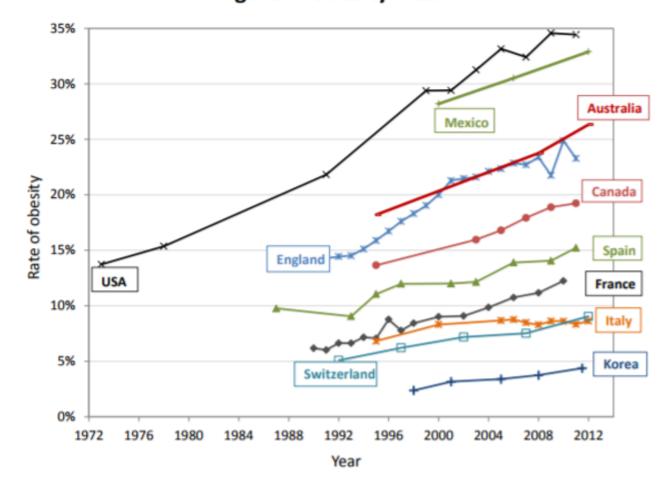
#### **NUTRITION**





## But something is missing...

Figure 2. Obesity rates







## **167 million**Obese or overweight Americans





\$39 Billion
Yearly spend in USA on weight loss products



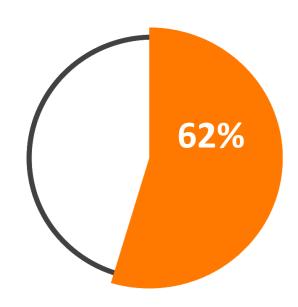


\$591 Billion

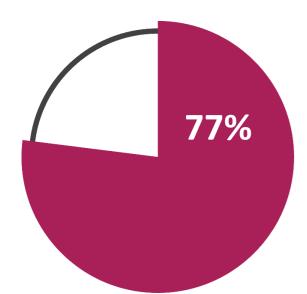
Market value of the global weight loss market.







... feel lonely during weight loss



... fail due to lack of support

Weight loss is both more healthy, satisfying and successful when shared socially

This data is supported by scientific research

Can't believe I found someone just like myself on here, your body is like identical to mine LOL



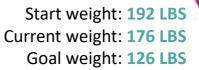
Start weight: 203 LBS
Current weight: 179 LBS
Goal weight: 128 LBS
Pre-diabetic, vegetarian



I know! © Can see we are also both veggie lovers from New York and looking to lose 50 lbs.



first **social app** for weight loss where users interact with people with similar body and dieting preferences

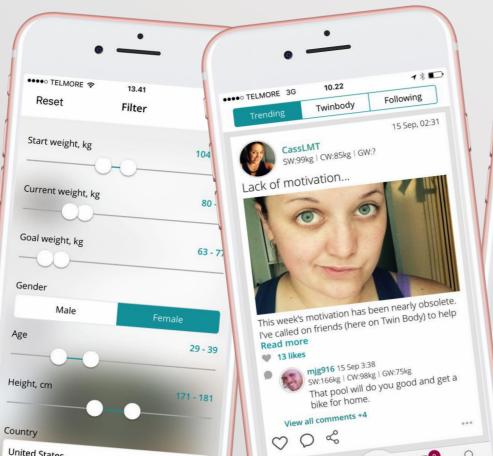


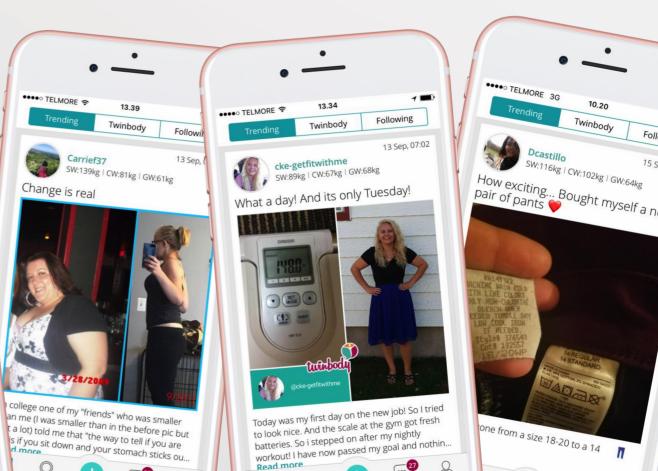
Prediabetic, vegetarian



## People share their experiences and emotions







### Competition





Weight loss



**Online** 

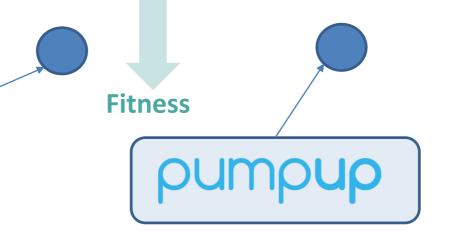


**Social** 

Offline

**How-to & tracking** 







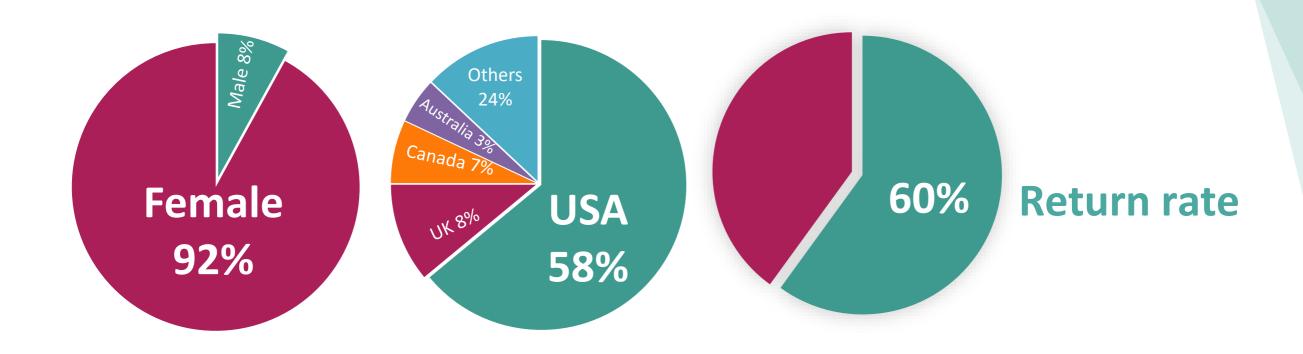








## Full launch, january 2017. 120k registered users





## User retention increases as we grow

More users = Better retention. Better product = Better retention

	Cohort Size	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7
April 2017	11270	35,6%						
March 2017	14294	29,5%	20,2%					
February 2017	13290	35,7%	23,2%	18,2%				
January 2017	10964	39,6%	28,0%	22,7%	19,3%			
December 2016	2837	40,9%	30,0%	23,9%	21,4%	16,8%		
November 2016	4166	37,5%	29,0%	21,9%	18,4%	16,0%	14,8%	
October 2016	4365	42,2%	26,5%	24,7%	20,5%	18,2%	16,8%	15,0%
September 2016	4450	42,5%	30,0%	19,8%	20,4%	18,4%	15,8%	13,4%
August 2016	3254	35,6%	21,3%	16,9%	12,3%	12,4%	11,6%	9,7%
July 2016	3180	37,8%	22,0%	15,9%	12,0%	8,7%	9,6%	8,3%
				+14%	+61%	+93%	+54%	+81%

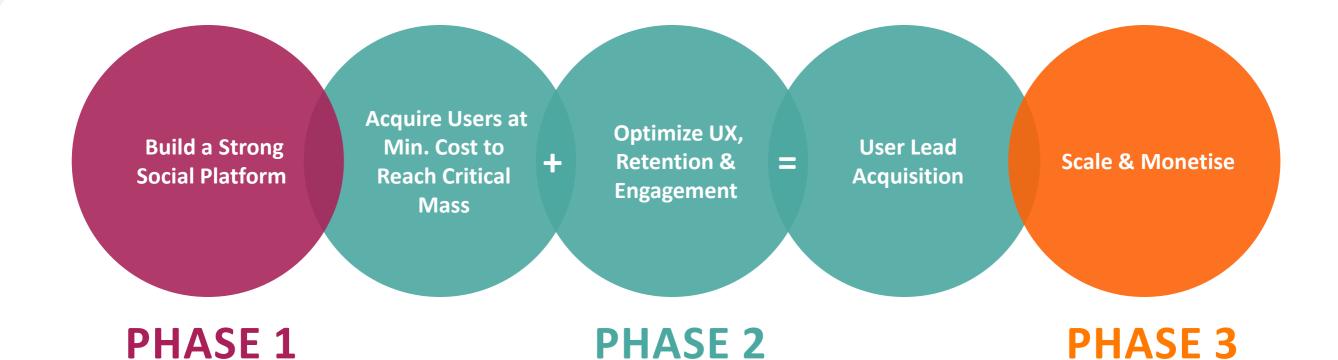




#### **GREAT PRODUCTS WINS.**

MAKE SOMETHING USERS LOVE







In-app coaching services
(Live chat & video)

Booking of a health experts offline events, coaching and training sessions.

# Twinbody as a social marketplace for health experts



Premium video content



#### **Business**

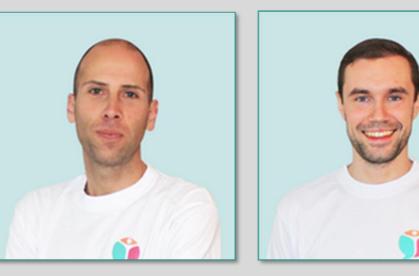


**CEO & co-founder** 

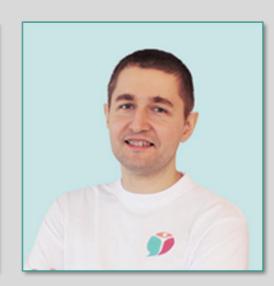


**COO & co-founder** 

#### **Technical**







iOS







Nykredit





## CURIOUS TO HEAR MORE?



jorgen@twinbody.com

+45 61 36 16 99



